

Sold! For \$16.8M in Georgetown

February 26, 2014 | [Leave a Comment](#)

What's that saying? You gotta spend money to make money. That's proved true: Curbed DC **reported yesterday** that the historic **Williams-Addison House** in Georgetown went under contract for \$16.8 million—after just two months on the market. Properties in those brackets can last many months or even more than a year before that special (rich) someone comes along to claim them.

But **Capital City Real Estate**, which listed the property, spent millions to renovate the home, hiring architect **Dale Overmyer** to orchestrate the design and top designer **Kelley Proxmire** decorate the interiors to look like a show house—which, of course, it was.

All photography by **Kip Dawkins**



This master bedroom is very similar to one she did for the DC Design House at another property in Georgetown a few years ago.

Kelley Proxmire

Kelley says she believes strongly that layering a room with interesting art and accessories is key to bringing it that life that buyers need to see in a home if they are to envision living their own lives there.





There are signs of life everywhere in this house—coffee-table books, rich artwork (all provided by **Bellus Fine Art** in Chevy Chase), decorative throw pillows and unusual accessories. The color scheme remains neutral—important for a house on the market, you don't want to get too specific—but it carries a point of view that is welcoming and comfortable.



Let there be light!



The brown is played down, and the dining room gets a lift from the white rug and walls, plus the chairs.



Everything is scaled really well here. And though antiques and old paintings have a presence, they are enlivened by contemporary patterns and colors.





